



S

## **INTRO**

ALL-ROUND SERVICE PACKAGE	05
WHAT YOU EXPECT	06
WHAT YOU GET	07
LIGHT AS A SERVICE	08

## **ZUMTOBEL CONSULTING**

LIGHTING CONSULTING	11
ONE POINT OF CONTACT	12

## **ZUMTOBEL SERVICES**

OUR SERVICES	15
TURNKEY SERVICES	17
FINANCE SERVICES	21
CONNECTIVITY SERVICES	25
DIGITAL SERVICES	27
EMERGENCY SERVICES	31

## **ZUMTOBEL CUSTOMER SERVICE**

AFTER-SALES SERVICES	33
PROOF OF COMPETENCE	39

## **CONTACT**

CONTACT	42
LEGAL NOTICE	42



I N T R O

# LIGHTING IN AN ALL-ROUND SERVICE PACKAGE

YOU TAKE CARE OF YOUR  
CORE BUSINESS – WE TAKE CARE  
OF THE REST.

Our passion is to create quality lighting solutions that deliver total perfection. People's individual requirements take centre stage. This turns light into an experience. Our goal is to define the future of intelligent light with the right range of services. We respond with physical and digital services to the digital transformation of the lighting industry. These services allow us to create a carefree, easier relationship with light for our customers – uncomplicated, reliable and predictable.

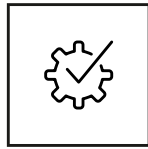
"I don't want to have to worry about light,  
I want to focus on my business. Smart light,  
turnkey solutions: that's what I call 'service'!"

Christian Beer  
Managing Director, HERON Group

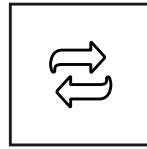


# WHAT YOU EXPECT

SERVICES WITH ADDED VALUE  
AND REDUCED COMPLEXITY.



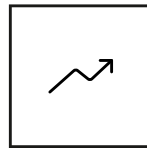
**REDUCED  
COMPLEXITY**



**RELIABILITY**



**AUTOMATION AND  
SECURITY**



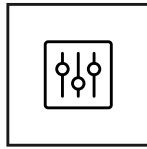
**TRANSPARENCY**

Projects in the lighting sector are becoming increasingly complex. They require customised products, integration into building automation systems and the management of an increasing number of team members and partners.

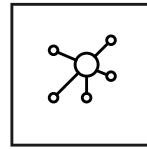


# WHAT YOU GET

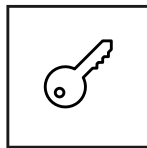
THE RIGHT BASIS FOR  
NEW BUSINESS MODELS.



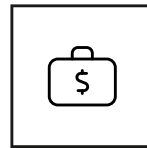
**CONNECTED  
SYSTEMS**



**DIGITAL SERVICES**



**TURNKEY  
SOLUTIONS**



**FINANCE**

We transform lighting into individual, scalable and turnkey solutions. The benefits of connected lighting in a reliable, uncomplicated and predictable package.

# INTELLIGENT LIGHT AS A SERVICE

EVERYTHING FROM A SINGLE SOURCE.  
THROUGHOUT THE ENTIRE PROJECT CYCLE.

## 82%

SAVE UP TO 82%\* IN  
ENERGY COSTS



## OFFICE AND COMMUNICATION

Spending less is one way to save. Improving efficiency and performance, another. Use both! A correctly adapted lighting control system could help you reduce your energy consumption by up to 82%. Use less artificial light through the efficient application of a daylight, presence and time-based lighting control system.

## 40%

40%\*\* INCREASE IN SALES  
THROUGH CUSTOMER INSIGHTS



## PRESENTATION AND SALES

The world is changing. This means new challenges for the retail sector, too, among them offering customers a unique purchasing experience. Gain new customer insights, improve customer satisfaction and increase sales. Digital Services such as indoor positioning make all this possible. Proximity marketing, indoor navigation or a smart shopping assistant could also help you. In an initial pilot project, sales increased by up to 40%.

\* [https://www.zumtobel.com/PDB/Ressource/teaser/en/com/Study\\_Lightingmanagement\\_Barcelona.pdf](https://www.zumtobel.com/PDB/Ressource/teaser/en/com/Study_Lightingmanagement_Barcelona.pdf)

\*\* <https://www.zumtobelgroup.com/en/10682.asp>



The rapid pace of technological development has increased the scope and complexity of lighting systems. “Light as a service” is becoming increasingly important. Our service portfolio meets the increasing demand for competent project management for turnkey lighting solutions from a single source.

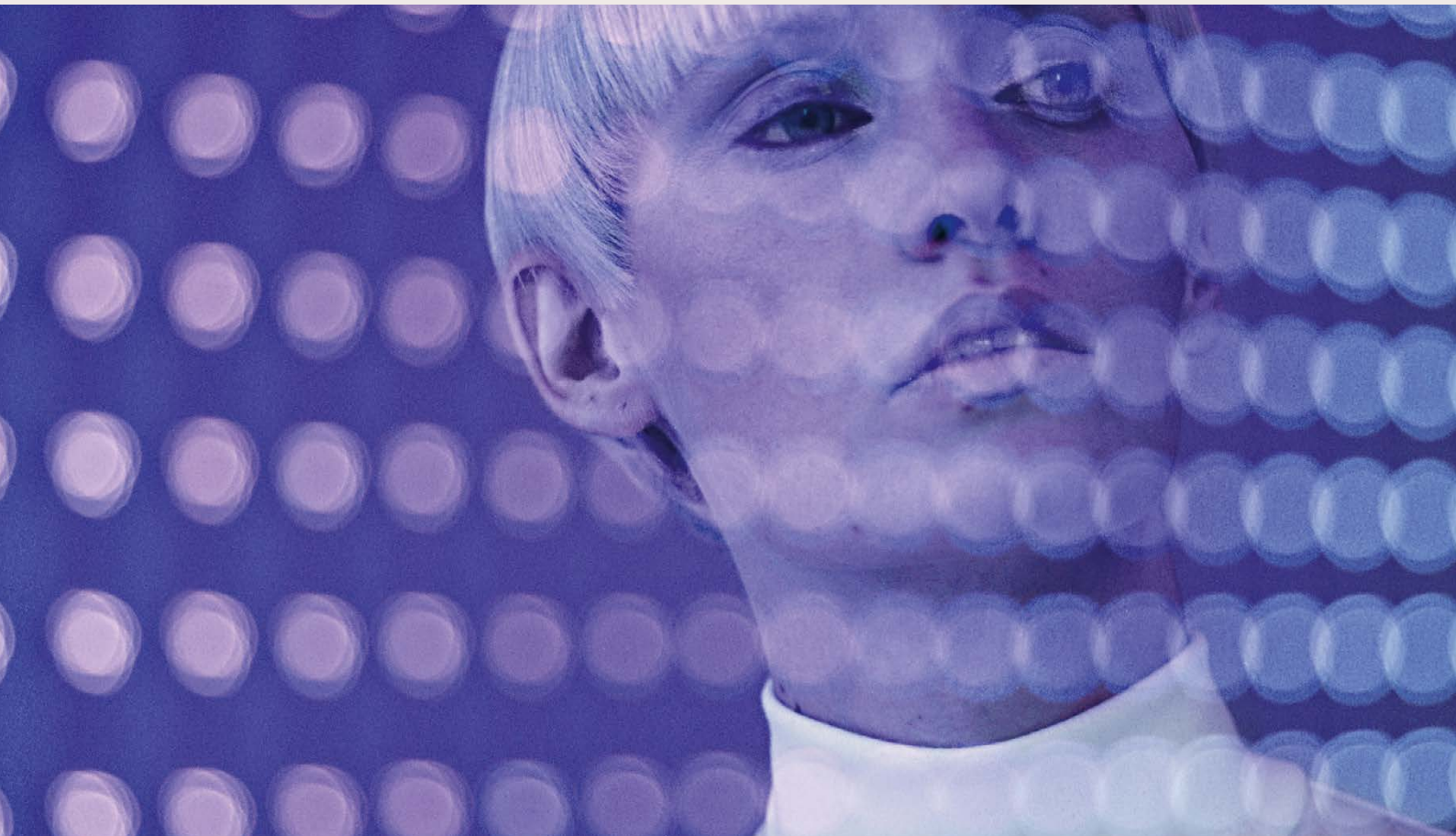
# 365

HOW YOU CAN IMPROVE YOUR  
EMPLOYEES' HEALTH AND INCREASE  
PRODUCTIVITY.



## INDUSTRY AND TECHNOLOGY

We are always surrounded by light. That's why its visual, emotional and biological effects have a big influence on our life. 24 hours a day, 365 days a year. However, we spend a large part of our lives in artificially lit rooms. Artificial lighting conditions make situation-appropriate lighting necessary. And this is where a suitable lighting control system, which takes into account daylight, presence and time factors, comes into play.



# LIGHTING CONSULTING

THE RIGHT LIGHT,  
AT THE RIGHT TIME,  
IN THE RIGHT PLACE.

We tailor your lighting project to your requirements, incorporating technologies such as Human Centric Lighting, Limbic® Lighting and design with dynamic lighting scenarios. With just one partner throughout the entire project. So you get exactly what you need – and nothing that you don't need. Select from a wide range of services and products.

# ONE POINT OF CONTACT

EVERY PROJECT PHASE DEMANDS MAXIMUM ATTENTION. WE TAKE CARE OF EVERYTHING!

## 01 ANALYSIS

The beginning of a project involves an initial review. To do this, an expert looks at your requirements and gathers the basic information for the joint lighting project. At this stage we can often already give an initial indication of the potential savings for your company.

## 02 PROJECT DESIGN

In the project design phase, we support you individually with the electrical project design, the lighting design, the organisation of your lighting control and emergency lighting system and, if desired, also with our digital services, giving your project almost unlimited possibilities.

## 03 COORDINATION

We tailor your lighting project to your requirements and act as a reliable point of contact throughout the entire project. So you get exactly what you need – and nothing that you don't need.

## 04 FINANCE

We take charge of everything to do with lighting. You can concentrate on your core business and benefit from the latest lighting technology, including installation and maintenance. No investment costs, at a fixed monthly rate.

## 05 EXECUTION

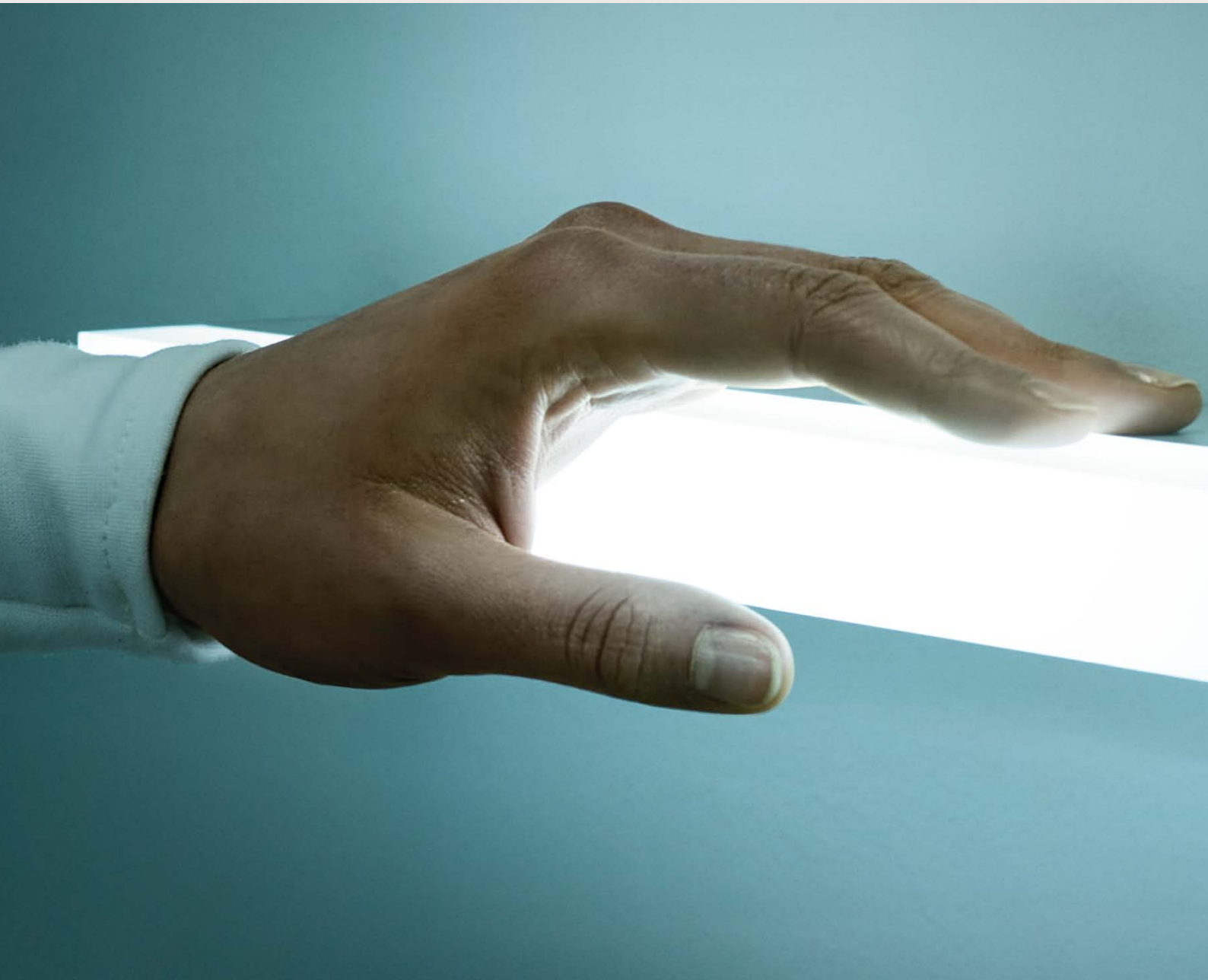
Our commissioning and service technicians are highly qualified professionals. They plan the integration process for your lighting system reliably, effortlessly and exactly in line with your requirements.

## 06 CUSTOMER SERVICE

It ain't over till it's over. We'll be the partner by your side for the entire life cycle of the project. We guarantee the chosen lighting solution works perfectly. Sustainable solutions are important to us.









# CUSTOMISE YOUR SERVICE PACKAGE

EACH PROJECT HAS INDIVIDUAL REQUIREMENTS.

S

## TURNKEY SERVICES

From specifications, through to project management and installation or maintenance. We take over all the necessary steps throughout the entire life cycle of your perfect lighting solution. Zumtobel acts as a general contractor: you get everything from a single source, at no extra cost.

S

## FINANCE SERVICES

You want to concentrate on your core business, without high investment costs and to still have state-of-the-art lighting? Zumtobel takes care of all the steps involved in replacing your lighting. You simply pay a fixed monthly rate for the ongoing operating costs.

S

## CONNECTIVITY SERVICES

Our systems give you full control over your lighting. And thanks to the open data interfaces, our systems give you access to new information. We offer you project design and support services, and install, commission and maintain lighting management systems.

S

## DIGITAL SERVICES

With the help of our software experts, you'll gain new insights into your building's processes. We create new performance promises and business models. Your lighting infrastructure is the ideal basis for using the added value of the Internet of Things.

S

## EMERGENCY SERVICES

Emergency lighting is more than just a legal requirement. As an operator or owner, it is your responsibility to people and the environment. We offer the right emergency lighting package for you – complete and tailor-made. From the project design to commissioning and maintenance.

S

## AFTER-SALES SERVICES

Our maintenance team is reliable and effective. This includes comprehensive expert advice, traditional repair services, a warranty and durability for your lighting. In short, we are always there for you.



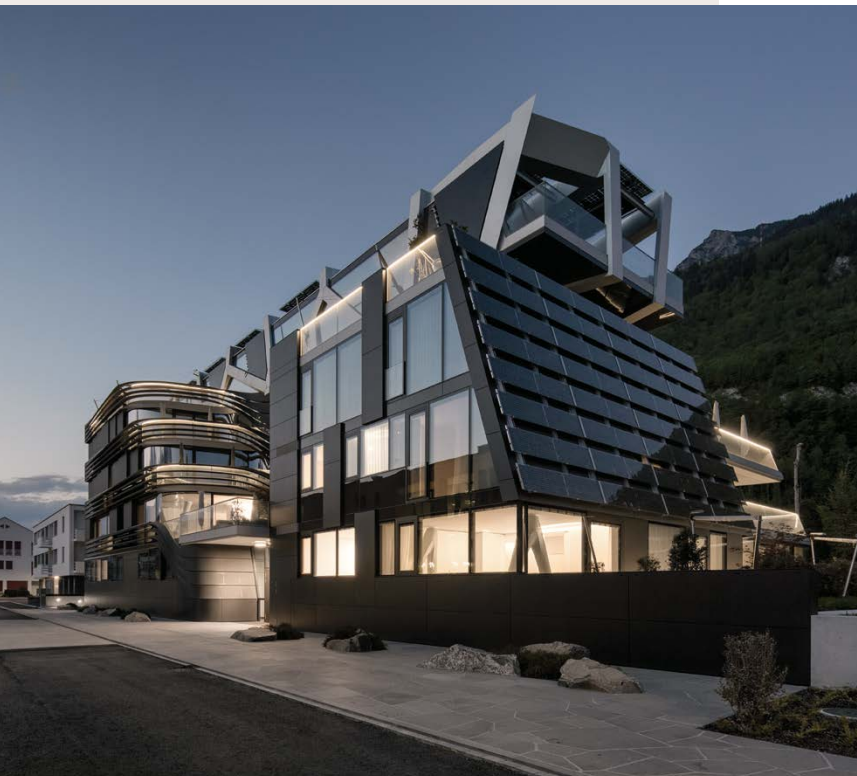
# SMART LIGHT, TURNKEY SOLUTIONS

EVERYTHING YOU NEED.

Whatever lighting services you need – we offer a solution that is ready to use immediately. We take on all tasks, from the project design, installation and commissioning to customer service and maintenance. And we manage the project for you throughout its entire duration. Our total package – tailored to your needs. A central point of contact means that you always know who you can get in touch with. We save you effort and unnecessary costs. If required, you can also speak to us about allocating the costs.

A central point of contact means that you always know who you can get in touch with. We save you effort and unnecessary costs. If required, you can also speak to us about a breakdown of the costs.

**We support and advise you from start to finish and make integrated lighting solutions a reality. We take over responsibility for the management of the entire project and make your work easier.**



## **ADDED VALUE**

State-of-the-art lighting solutions for all areas of application. A better and safer use of space with well-thought-out emergency lighting systems. And intelligent lighting management systems, which always provide the right lighting. Digital services offer new data and insights to help make your building intelligent. Significant added value for you – from a single provider: us.

## **CAREFREE**

You're in good hands with us. Our experts will take care of your lighting solution. You will have a central point of contact. This doesn't only save you a lot of time and effort when working together with the various parties, but also functions as the nerve centre of the project, creating transparency and reliability.

## **COMPETENT**

With some 70 years of expertise, Zumtobel knows all there is to know about every application and product. Our service team, especially our turnkey project managers, form a skilled team for your project. Together with our high level of reliability, our many years of experience frequently result in a faster, more cost-efficient solution.

# STEP BY STEP

FROM THE INITIAL HANDSHAKE TO  
THE INSTALLATION OF THE LIGHTING.

**01**

**WE TAKE OVER  
THE PROJECT DESIGN.**

- including the preliminary review of the requirements/the existing lighting solution
- including design concept and customer presentation

**02**

**WE TAKE CARE OF THE  
PROJECT MANAGEMENT.**

- we create a detailed design concept for implementation and lighting
- we coordinate the project partners and support you through the project with certified experts

**03**

**WE ORGANISE  
THE INSTALLATION.**

- delivery of luminaires and lighting control systems
- dismantling and recycling (if required)
- installation of the new lighting

**04**

**WE CARRY OUT  
THE COMMISSIONING.**

- support during the initial operating phase
- including the final inspections



**You never need to buy lighting again. A fixed monthly rate will give you access to the best lighting systems, with minimal capital expenditure.**



# LIGHT AS A SERVICE SAVE MONEY

AT A FIXED  
MONTHLY RATE.

## NO INVESTMENT



Instead of buying lighting, you obtain it from us at a fixed monthly rate. Our service contracts guarantee you a state-of-the-art, effectively operated, efficient lighting solution, with no investment obstacles.

## IMMEDIATE ELECTRICITY COST SAVINGS



From the first day on which your new lighting system is commissioned you will make real savings. A part of the electricity cost savings is paid directly into the monthly rate. This gives you the liquidity for other investments.

## ALL-ROUND SERVICE PACKAGE



Project design, installation, commissioning and regular maintenance: We carry out and take responsibility for all lighting-related tasks. We take care of your light.

## ENVIRONMENTALLY FRIENDLY



By installing an efficient lighting system with lower power consumption, you reduce CO<sub>2</sub> emissions. Your CO<sub>2</sub> certificate costs fall, your environmental performance improves.

## A SKILLED PARTNER



In Zumtobel, you have an experienced partner with many years of technical expertise at your side. We guarantee you a consistent level of service at uniform conditions. We know the grants to which you are entitled and support you in applying for them.

## BETTER LIGHT QUALITY



With our light contracting model, you remain flexible in the very dynamic technical climate and benefit with your lighting now and in the future from technological developments as well as with the associated potential for savings.

## BETTER LIGHT, BETTER PRODUCTIVITY



With Zumtobel, you can keep your lighting up to date. Good light makes for better working conditions and well-being: your employees are better able to carry out their work, errors can be avoided and productivity increases.

## AVOID BANS ON LUMINAIRES



Inefficient light sources are gradually being removed from the market by EU bans on light bulbs. With Zumtobel, compulsory replacement of the lighting is a matter of course.

# WIN WIN

BY SAVING ON OPERATING COSTS,  
THE NEW LED LIGHTING SYSTEM CAN  
BE FINANCED WITH NO OR ONLY LOW  
ADDITIONAL EXPENDITURE.

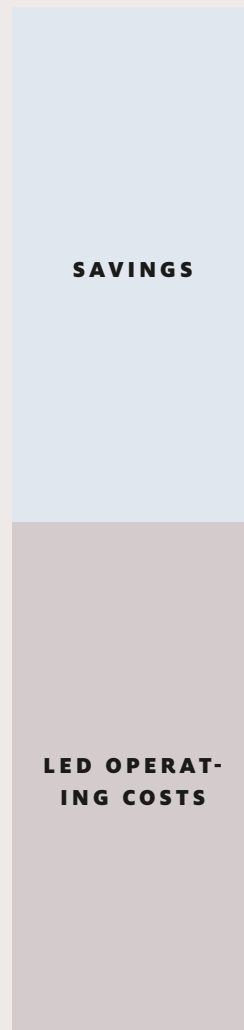
## BEFORE

High costs and  
not much light.



## NEW

Immediate reduction  
in operating costs and  
optimal light.



# BIG NUMBERS, SIMPLE CALCULATIONS

WE TAKE CHARGE OF EVERYTHING  
TO DO WITH LIGHTING, REPLACE LIGHTING.  
FREE UP YOUR BUDGET.

**This is how it works:**  
**We organise the complete replacement of your lighting system from scratch.**

- 01** Have a Zumtobel expert compile the most important information and give you an initial indication of the savings you could make.
- 02** Following a memorandum of understanding, our experts draw up a detailed plan for your individual solution.
- 03** Sign a Zumtobel agreement, and sit back and relax. We dismantle and dispose of old luminaires and light sources, and supply, install and commission the new lighting solution.
- 04** We service the complete system throughout the entire duration of the contract, including all necessary maintenance and repair works.



# MAKE A GREAT ROOM EVEN GREATER

A BASIS FOR MORE COMFORT  
AND FLEXIBILITY.



**Lighting control systems offer you the perfect light for any situation and ensure greater energy efficiency and an improved sense of well-being. Our service optimises solutions for everything from individual rooms to entire buildings.**



#### **PROJECT DESIGN**

You know what you need. We make sure that you get it. All you need to do is specify your inputs and outputs. We calculate the rest. From an order overview to circuit diagrams. We even carry out a plausibility check. We're with you every step of the way – from initial ideas to the offer – and adapt to your needs. We'll transform any space into an experience for you. It doesn't matter how big or complex the space is.



#### **COMMISSIONING**

Commissioning is a time factor. And time is money. That's why the installation and commissioning of a Zumtobel lighting management system is quick, easy and reliable. Our highly trained technicians and professional infrastructure always guarantee smooth and punctual commissioning in the shortest possible time.



#### **MAINTENANCE**

Regular inspections ensure the system operates safely and increase the profitability of the lighting installation. Comprehensive documentation of the lighting installation and all settings provides the basis for many years of reliable operation. Our service supports you throughout the entire life cycle of the lighting installation, from the initial idea to its replacement.

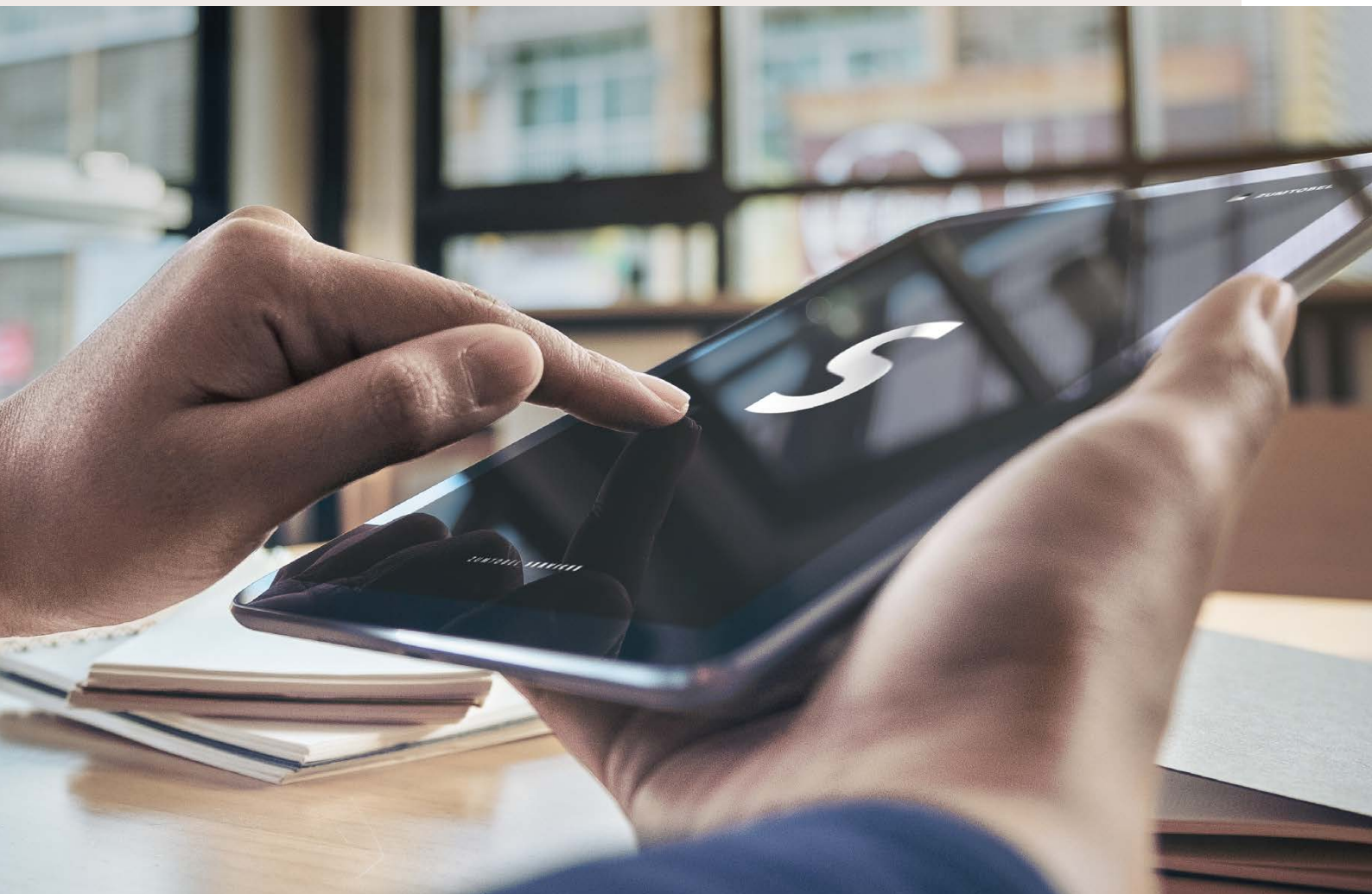


#### **OPTIMISATION**

The functions of spaces are always changing, just like the people who live and work in them. This also changes the demands placed on a lighting solution. We support you and adapt our products and services to your new requirements. In many cases, our lighting management systems create the basis for our digital services – for example as a data provider for the optimisation of your building.







**Finding a free desk or meeting room? No problem!  
Determining the positions of assets in warehouses  
to the nearest metre in real time? Any time. Send-  
ing location-based, personalised advertising to  
your mobile phone in the supermarket? Absolutely.  
Creating a secure Internet connection via light?  
Coming soon.**



# SHAPING THE FUTURE TOGETHER

HIGHER EFFICIENCY. BETTER USER EXPERIENCE.  
BIG DATA FINDINGS.



## ASSET TRACKING

Quickly locating things in buildings ensures efficiency. The application scenarios are varied. Finding goods during a complex manufacturing process, tracking work devices and vehicles or locating medical devices in a hospital.



## SPACE & DESK MANAGEMENT

The data gives you important information on how you can make your space planning more efficient. You can optimise your cleaning plan accordingly and save a lot of money. Finding a relevant, free workplace in real time as well as an indoor navigation app make desk sharing easier to implement.



## PROXIMITY MARKETING

The customer experience is becoming a key factor in today's retail business. Combine the physical experience in a shop with the digital world, with location-based, personalised customer interaction and targeted advertising campaigns. Appeal to the "digital natives". Use heat maps to gain insights into the attractiveness of your retail space.



## INTERNET OF LIGHT

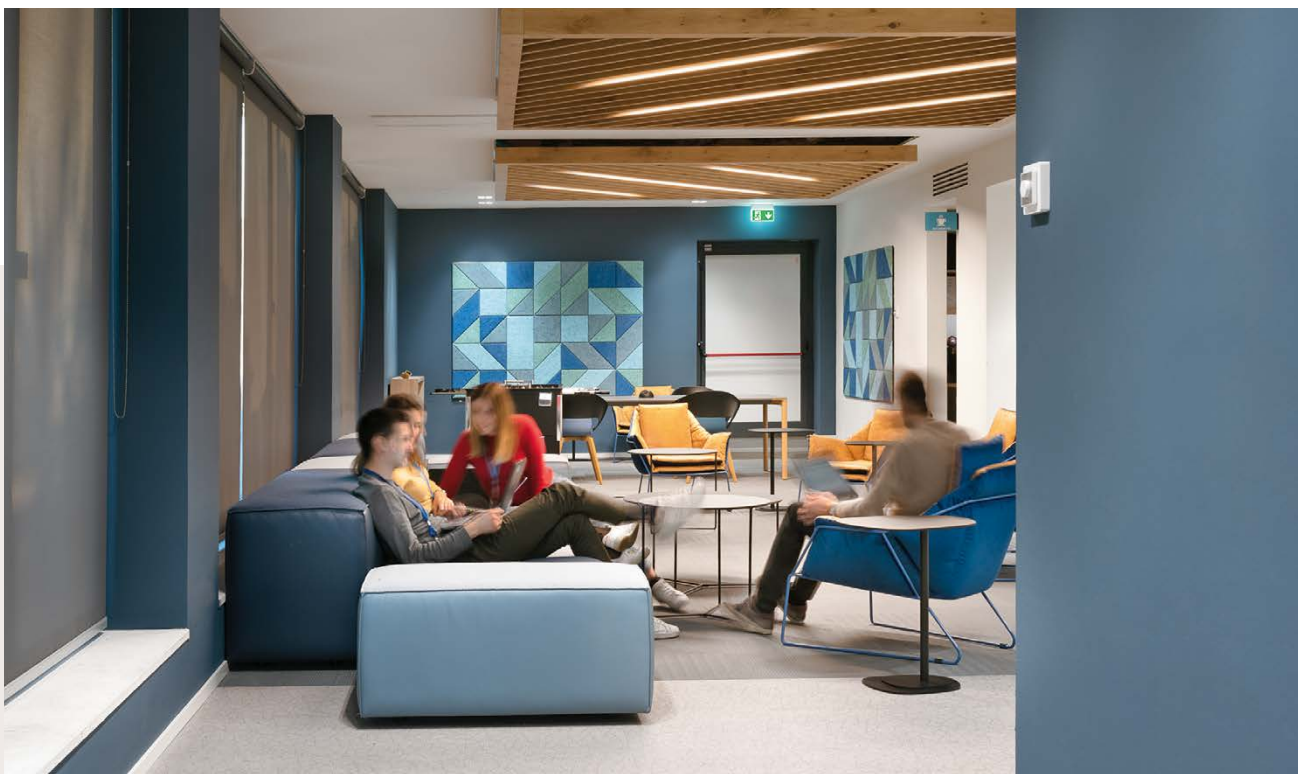
Light fidelity (Li-Fi) networks use light to transmit data at high speed in the unlicensed spectrum. Sensors, tools, production machines and even self-driving vehicles in the warehouse are connected and can communicate with each other. When WiFi reaches its limits, Li-Fi can help, with extremely high security and bandwidth, and very low susceptibility to failure.

# LIGHT INFRASTRUCTURE

THAT MEASURES AIR QUALITY, SAVES ON ENERGY COSTS  
AND MAKES OPTIMAL USE OF SPACE.

**Looking for a smart lighting solution for an optimised workplace environment? Luminaires are fitted with sensors that measure office space utilisation, air quality and temperature. Using this measurement data, working environments can be improved, office areas optimised and up to 20 per cent saved on operating costs.**

Light provides the perfect infrastructure for sensors to measure information on air temperature as well as CO<sub>2</sub> and VOC values. Careful analysis of the data results in valuable findings for building managers. These can then be used to optimise the heating/ventilation/climate control system as required and to save on energy costs. Free-standing luminaires with sensors are close to the user and can instantaneously measure factors such as air quality or temperature. An integrated radio module makes the entire design even more flexible, because no additional cables apart from the power cable are needed.

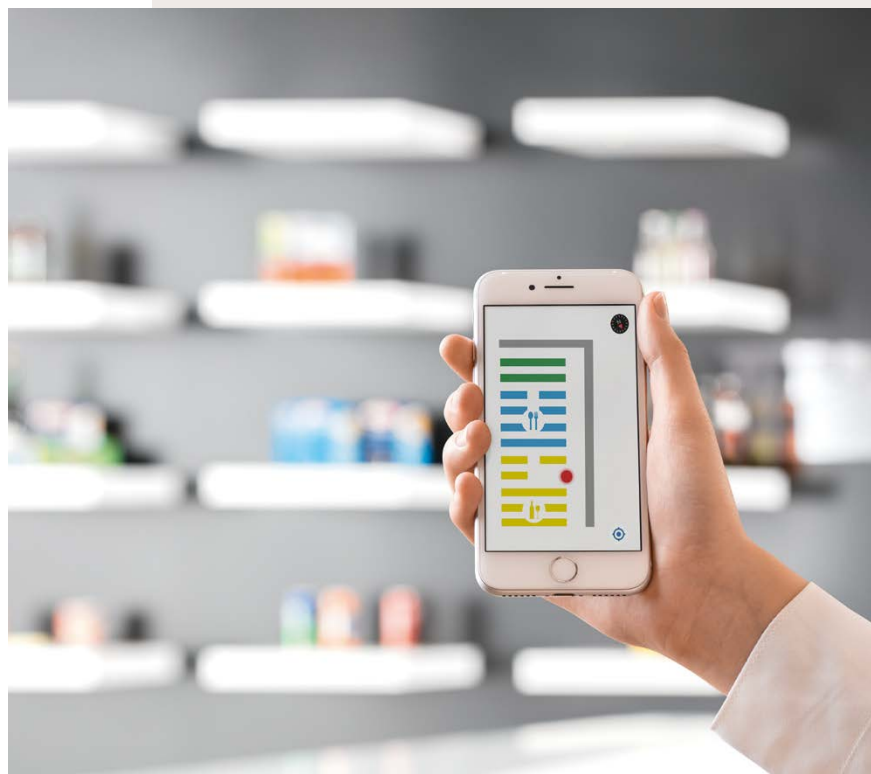


# IOT IN THE RETAIL SECTOR

INCREASED SALES THANKS TO CONNECTED LIGHTING.

**We are supporting French company E.Leclerc Langon on their digitalisation journey. The lighting infrastructure was used to create new customer experiences and to establish contact with buyers. Sales in the selected customer groups increased by more than 40% compared with the previous year.**

For the project, Bluetooth beacons were installed in the existing TECTON LED smart location luminaires. Via a smartphone app, the beacons create a connection to the customer and communicate instantaneously during the purchase. The number of users continued to rise during the pilot phase. The push notifications for selected offers significantly increased sales in all three test groups. Displaying product recommendations and special offers on customers' smartphones resulted in a significant increase in sales. The "Internet of light" enables more intensive interaction with customers. The store can use this to draw conclusions about the customer's purchasing behaviour, and customers can give feedback via the app.



# PLAY IT SAFE

NO RISKS. NO WORRIES.  
SAFETY ON SCHEDULE.



## RELIABLE PRODUCTS

Our service teams help you to design optimal emergency escape lighting solutions, while taking into consideration all legally applicable provisions.



## COMPETENT EXPERTS

Our lighting experts take care of everything that's needed. Such as project design, installation, commissioning and/or maintenance.



## SAVING LIVES

In emergency lighting systems, safety is the top priority. With our lighting systems, luminaires and technical services, you won't be taking any chances.

**We install and maintain the latest, state-of-the-art emergency luminaires and systems for you, making emergency escape lighting one less thing you need to worry about.**



### **PROJECT DESIGN**

Discreet luminaires, easy installation and low maintenance costs – these three things apply to all our emergency lighting solutions. But we're also there for you before this. We take over the project design, advise on current standards and legal requirements in order to find the right solution for you.



### **INSTALLATION**

Safety begins with the design of the emergency lighting system and the selection of the most suitable products. We then install the system exactly according to the legal requirements and commission it. This includes testing the external voltage of the output circuits, the configuration of the AC emergency operation, connection to the respective "LAN" and function tests.



### **MAINTENANCE**

Thanks to our regular checks, you can rely completely on your emergency lighting system when you need it. You decide which of our maintenance services you would like to use. We create a tailor-made package for you. You can also rest assured that all the legal aspects are covered.





**Our services are impressively transparent. From our portfolio, you can choose the exact areas in which you need our help. We offer modular service packages. Making things as easy and manageable as possible for you.**

# CUSTOMER SERVICE: A CENTRAL POINT OF CONTACT

UNCOMPLICATED. RELIABLE. PREDICTABLE.

## PROPERTY MANAGEMENT

Your lighting solution should provide you with the best possible service for many years to come. Our offer is based on three basic pillars: a general service level agreement, an annual inspection of your lighting infrastructure and extra services as an add-on.

### 01 SERVICE LEVEL AGREEMENT

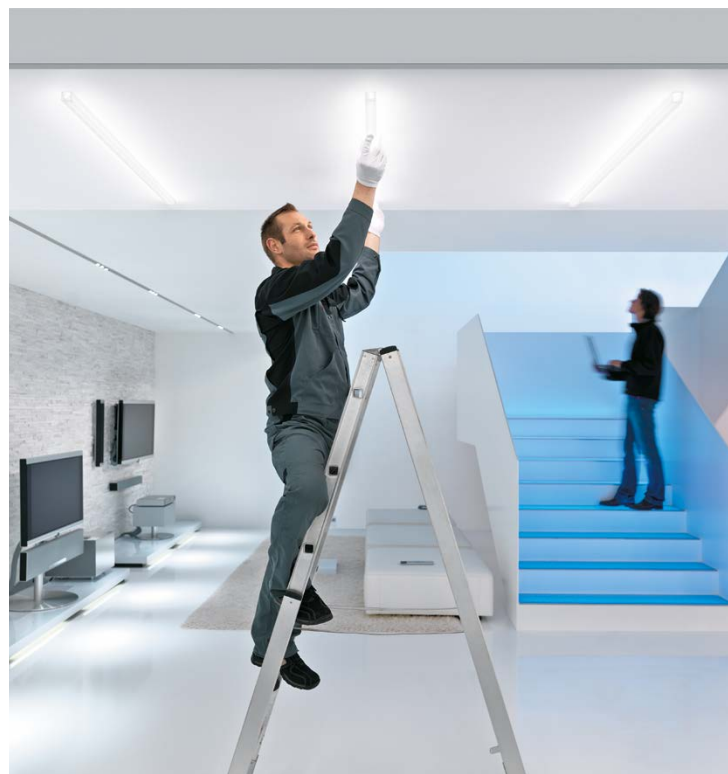
You determine the scope of service you require yourself. We guarantee you the availability and response time for these services. If you need us, we are at your disposal 24 hours a day, 365 days a year.

### 02 ANNUAL INSPECTION / MAINTENANCE

Our annual maintenance service checks your lighting and your systems to ensure they are working properly in order to extend the life time of the lighting solution.

### 03 EXTRA SERVICES

In addition to your service level agreement and annual inspection, you can order extra services if required. You only pay for remote or on-site support if you actually use the relevant services. No vague packages with incomprehensible contents. Complete transparency!



# CUSTOMISE YOUR PACKAGE

OUR SERVICE MENU. YOUR CHOICE.

## COMPREHENSIVE EXPERT ADVICE



Based on your requirements and with the help of our team of experts, we develop the best individual solution for you. And we won't make things difficult for you. We're part of the Zumtobel Group, with its extensive product portfolio. But if we feel that a product from another manufacturer is better for you, we will integrate it into the solution, too.

## WE ARE ALWAYS THERE FOR YOU.



Depending on the service options you've chosen, our staff will support you remotely 24 hours a day, 365 days a year. Or we can send out employees who can assist you on site. We can reach almost anywhere in the world within three days, and can often even get to you within 24 hours.

## DURABLE LIGHT



Obviously, we use the latest lighting technology. But we also guarantee the sustainability of our solutions. Necessary spare parts are already defined during product and project development and kept available for as long as possible.

## GUARANTEE EXTENSION



The voluntary extension of the guarantee to five years applies to our entire lighting system, demonstrating our pioneering role in innovation, design and quality. Your guarantee claim is also supported by project-related guarantee extensions beyond the 5-year limit. You determine the guarantee period and we put together the package!

## REPAIR SERVICE



Our international service network oversees all the technical services you may need. This allows us to ensure optimal management throughout the entire life cycle of your lighting.

**The right lighting can make any good workplace a great one for your employees. Increase your employees' concentration, reduce errors and create an environment in which they enjoy working.**



Our job is to “translate” the latest technological developments into a language that everyone can understand. That’s why we also offer training for our customers. This helps give everyone the confidence to carry out more minor system activities themselves or to learn something about maintaining or operating the whole system, for example.



## **FULL-SERVICE TRAINING**

WE DISCUSS ALL TOPICS WITHIN THE CONTEXT OF A LIGHTING PROJECT.

Adapted to your requirements, we offer various training formats: from a quick overview to in-depth courses, from self-learning to structured tuition on our e-learning platform, and from practical training in our training centre to on-site training.

## **TARGET GROUPS**

Our training sessions are specially designed for planners, electricians, commissioning technicians, systems integrators, maintenance personnel and building managers – and, of course, the users of the building.



# OUR CUSTOMERS ARE PARTNERS

OUR WIDE RANGE OF  
TRAINING OPPORTUNITIES WILL HELP YOU  
BECOME EXPERTS IN ALL THINGS LIGHTING.



The increasing complexity of technology and digitalisation can make it challenging to stay up to date. In our training for partners and customers, you receive targeted insights into the issues you'll encounter during a lighting project. Our aim is to increase your technical understanding and thus enable you to help yourself. That's why we offer a wide range of training opportunities. Simply put: we make you the experts.

# THE RIGHT LIGHT RELIABLE

DAYLIGHT - AND PRESENCE - DEPENDENT .

## **RETAIL: PORSCHE CENTRE COMO, ITALY**

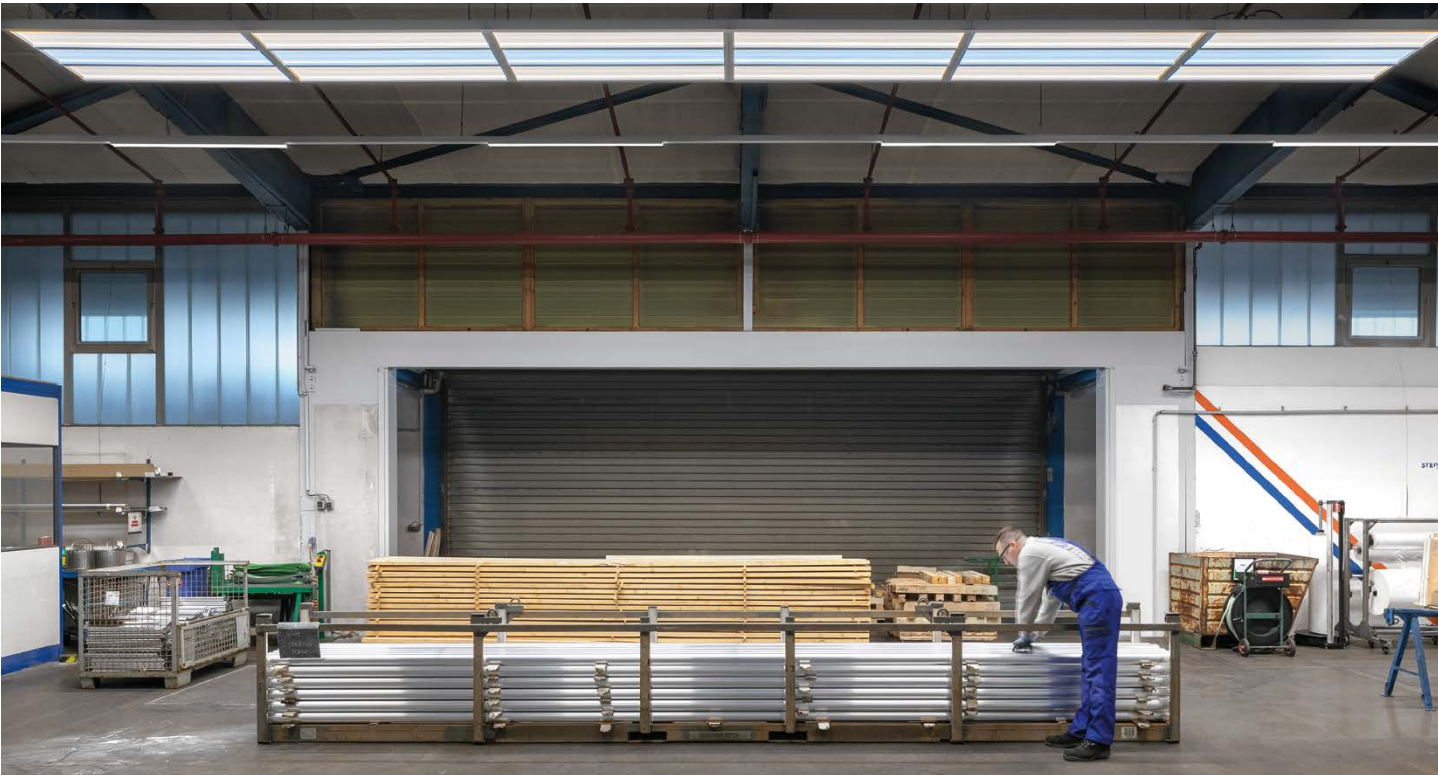
Only as much light as needed – with a lighting control system that reacts to daylight and presence! The Porsche Centre in Como is around 3700 square metres of paradise for fans of the famous sports car. The lighting solution also plays a major role in this: Zumtobel luminaires with tunableWhite technology ensuring customised lighting – adapted to the respective vehicle model.



PROOF OF COMPETENCE

# LEASE LIGHT SAVE MONEY

COMPLETE SOLUTION WITH  
NO INITIAL INVESTMENT  
OR LARGE OUTLAY.



## **INDUSTRY: STEP G BITTERFELD, GERMANY**

Leasing instead of purchasing – lighting without financial strain and with a turnkey lighting solution. The ST Extruded Products Group (STEP-G) has had all the lighting at its factory in Bitterfeld replaced, taking advantage of a very special service in doing so. Thanks to Zumtobel's financing services and a complete service package, the world-leading manufacturer of extruded aluminium profiles now has a coordinated lighting solution – without the need to invest in new equipment or spend lots of money. The project ran smoothly for the customer, implementation was quick and in some cases was even possible during ongoing operation, without production downtimes.



# AN ALL-ROUND SERVICE PACKAGE

CLEAR AND  
SELF-EXPLANATORY.



## **OFFICE: ST MARTIN TOWER FRANKFURT, GERMANY**

While it was business as usual for customers, we oversaw the installation of an ultra-modern lighting solution in their offices. A comprehensive service package enabled implementation of the entire lighting project for multiple tenants in the St Martin Tower in Frankfurt, Germany. In addition to all project coordination and implementation activities, we and the building manager also tackled a new IoT project at the same time, installing presence sensors in eight conference rooms. Together with the cloud, our luminaires and a lighting control system form an intelligently connected system that allows space data to be collected, displayed on a dashboard and analysed.

# SAFETY THROUGH SERVICE

NOW AND IN THE FUTURE.

## **EMERGENCY: OSLO AIRPORT, NORWAY**

Oslo Airport is using an intelligent lighting control system for the lighting in its new Terminal 2. LITENET creates the optimal combination of artificial light and daylight in the terminal, by adapting the light colour and intensity of the lighting to the prevailing daylight conditions. Visitors enjoy optimal visual comfort. And the solution saves valuable energy. Right from the project design phase, Zumtobel Service experts supported the project managers in the complex emergency lighting, system and electrics project design. A maintenance contract ensures that the airport's emergency lighting system always functions perfectly. The expansion of Oslo Airport was one of the lighting industry's biggest projects in 2017. Zumtobel connected 21 200 luminaires and installed a record number of 32 eBox devices!







## United Kingdom

ZG Lighting (UK) Limited  
Chiltern Park  
Chiltern Hill, Chalfont St. Peter  
Buckinghamshire SL9 9FG  
T +44/(0)1388 420 042  
info.uk@zumtobelgroup.com  
zumtobel.co.uk

## USA and Canada

Zumtobel Lighting Inc.  
3300 Route 9W  
Highland, NY 12528  
T +1/845/691 6262  
F +1/845/691 6289  
info.us@zumtobelgroup.com  
zumtobel.us

## Australia

ZG Lighting Australia Pty. Ltd.  
2/7 Millner Avenue,  
Horsley Park, NSW 2175  
T +61/1300 139 965  
info.au@zumtobelgroup.com  
zumtobel.com.au

## New Zealand

ZG Lighting (NZ) Limited  
27 Jomac Place,  
Avondale, Auckland 1026  
PO Box 71134, Rosebank,  
Auckland 1348  
T 0800 800 834  
T +64/(9) 828 7155  
F +64/(9) 820 7591  
info.nz@zumtobelgroup.com  
zumtobel.co.nz

## China

Thorn Lighting (Guangzhou) Limited  
12A Lian Yun Road  
Eastern Section,  
GETDD, Guangzhou  
510530, P.R. China  
T +86(20)2232 6000  
Sales Hotline: 400 8080 195  
info.cn@zumtobelgroup.com  
zumtobel.cn

## Hong Kong

ZG Lighting Hong Kong Ltd.  
Unit 503 – 508, 5/F, Building 16W,  
Phase 3, Hong Kong Science Park,  
New Territories, Hong Kong  
T +852/(0)2578 4303  
F +852/(0)2887 0247  
info.hk@zumtobelgroup.com

## Singapore

ZG Lighting Singapore Pte. Ltd.  
158 Kallang Way # 06-01/02  
Singapore 349245  
T +65/6844 5800  
F +65/6745 7707  
info.sg@zumtobelgroup.com

## United Arab Emirates

Zumtobel Lighting GmbH (Branch)  
4B Street, Al Quoz Industrial area 1,  
P.O.Box: 22672, Dubai,  
United Arab Emirates  
T +971 4 340 4646  
info.ae@zumtobelgroup.com  
zumtobel.ae

## Qatar

ZG Lighting Trading WLL  
Abdul Jaleel Business Centre,  
Office No. 304, Najma Airport Road  
P.O.Box: 6026  
Doha, Qatar  
T +974 4 432 1445  
info.qa@zumtobelgroup.com  
zumtobel.ae

## Romania

Zumtobel Lighting Romania SRL  
Radu Greceanu Street, no. 2,  
Ground Floor, sector 1  
012225 Bucharest  
T +40 31225 38 01  
F +40 31225 38 04  
info.ro@zumtobelgroup.com  
zumtobel.com

## Spain

ZG Lighting Iberia, S.L.  
C/ Inocencio Fernández, 81 Bajo C  
28035 Madrid  
T +34 916 593 076  
F +34 916 530 374  
info.es@zumtobelgroup.com  
www.zumtobel.es

## Hungary

ZG Lighting Hungary Kft.  
Váci út 49  
1134 Budapest  
T +36/(1) 450 2490  
F +36/(1) 350 0829  
info.hu@zumtobelgroup.com  
zumtobel.hu

## Croatia

ZG Lighting d.o.o.  
Ulica Petra Hektorovića 2  
10000 Zagreb  
T +385/(1) 64 04 080  
F +385/(1) 64 04 090  
info.hr@zumtobelgroup.com

## Bosnia and Herzegovina

ZG Lighting d.o.o.  
Predstavništvo u BiH  
Zmaja od Bosne 7  
71000 Sarajevo  
T +387 33 590 463  
info.ba@zumtobelgroup.com

## Serbia

ZG Lighting d.o.o.  
Beton hala – Karadorđeva 2-4  
11000 Belgrade  
M+381 69 54 44 802  
info.rs@zumtobelgroup.com

## Czech Republic

ZG Lighting Czech Republic s.r.o.  
Jankovcova 2  
Praha 7  
17000 Praha  
T +420 266 782 200  
F +420 266 782 201  
info.cz@zumtobelgroup.com  
zumtobel.cz

## Slovak Republic

ZG Lighting Slovakia s.r.o.  
Tomášikova 64  
831 04 Bratislava  
T +421 2 2030 0044  
info.sk@zumtobelgroup.com  
zumtobel.sk

## Poland

ZG Lighting Polska Sp. z o.o.  
Wotoska 9a  
Platinum Business Park III  
02-583 Warszawa  
T +48 22 856 74 31  
info.pl@zumtobelgroup.com  
zumtobel.pl

## Slovenia

ZG Lighting d.o.o.  
Štukljeva cesta 46  
1000 Ljubljana  
T +386/(1) 5609 820  
F +386/(1) 5609 866  
info.si@zumtobelgroup.com  
zumtobel.si

## Russia

ZG Svet JSC  
Official office Zumtobel Group  
Nizhniy Susalnyi pereulok,  
5/19, office 405  
105064 Moscow  
T +7/(495) 981 35 41  
T +7/(812) 604 02 60  
info.ru@zumtobelgroup.com  
zumtobel.ru

## Norway

ZG Lighting Norway AS  
Bygdøy allé 4  
0257 Oslo  
T +47 22 54 72 00  
info.no@zumtobelgroup.com  
zumtobel.no

## Sweden

ZG Lighting Nordic AB  
Hyllie Boulevard 10b  
215 32 Malmö  
T +46 649 20 00  
info.se@zumtobelgroup.com  
zumtobel.se

## Denmark

ZG Lighting Denmark A/S  
Stamholmen 155, 5. sal  
2650 Hvidovre  
T +45 35 43 70 00  
info.dk@zumtobelgroup.com  
zumtobel.dk

## Headquarters

Zumtobel Lighting GmbH  
Schweizer Strasse 30  
Postfach 72  
6851 Dornbirn, AUSTRIA  
T +43/(0)5572/390-0  
info@zumtobel.info

## zumtobel.com



S

ZUMTOBEL **SERVICES**

T H E L I G H T